

# **Protect your ideas**

An introduction to patents for students of natural sciences, engineering, medicine and business administration





### Learning goals

- Understand what intellectual property is about
- Balance the pros and cons of applying for a patent
  - Understand what a patent is
  - Know how to obtain a patent and how much it costs
  - Understand how patents can be used
  - Be aware of the alternatives to patenting
- Use patent information to gain valuable knowledge

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### Overview of intellectual property

**Legal right** What for? How? Application and **New inventions Patents** examination Original creative or **Exists** Copyright artistic forms automatically Use and/or Distinctive identification Trade marks of products or services registration Registered External appearance Registration\* designs Valuable information Reasonable efforts Trade secrets not known to the public to keep secret

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### Some IP found in a mobile phone

#### Trade marks:

- Made by "Nokia"
- Product "N95"
- Software "Symbian", "Java"

#### Patents:

- Data-processing methods
- Semiconductor circuits
- Chemical compounds
- ...

#### Copyrights:

- Software code
- Instruction manual
- Ringtone
- . . .



#### Trade secrets:

?

#### Designs (some of them registered):

- Form of overall phone
- Arrangement of buttons in oval shape
- Three-dimensional wave form of buttons

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### Importance of intellectual property

- Essential business asset in the knowledge economy
  - Swedish steel-maker Sandvik: 20% of its value is from IP!
- Increases funding for innovative projects
  - Without IP many innovative projects would not be profitable because anyone who wanted could simply copy the results
- Protects small innovative firms
  - Dolby<sup>®</sup> Laboratories
  - W. L. Gore & Associates (Gore-Tex<sup>®</sup>)
- Needed to release IP into the public domain under controlled conditions:
  - Linux (GPL): improvements must be free too!

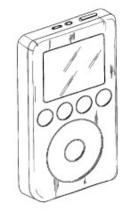
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## **Examples of valuable intellectual property**



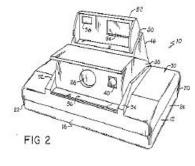
Coca-Cola®



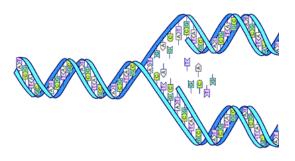
 $\mathsf{Apple}^{\mathbb{R}}\:\mathsf{iPod}^{\mathbb{R}}$ 



Harry Potter



Instant camera

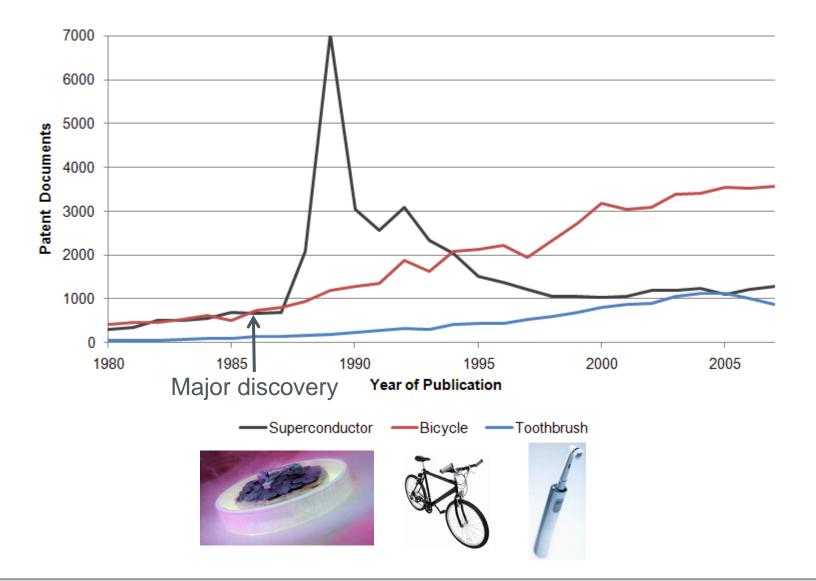


DNA copying process

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#### Patents are all around us



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### The first account of a "patent system"

In the ancient Greek city of Sybaris (destroyed in 510 BC), leaders decreed:

"If a cook invents **a delicious new dish**, no other cook is to be permitted to prepare that dish for one year.

During this time, only the inventor shall reap the commercial profits from his dish. This will **motivate others** to work hard and compete in such inventions."

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### The patent system

#### Senate of Venice, 1474:

"Any person in this city who makes any new and ingenious contrivance, **not made heretofore in our dominion**, shall, as soon as it is perfected so that it can be used and exercised, give notice of the same to our State Judicial Office, it being **forbidden up to 10 years** for any other person in any territory of ours to make a contrivance in the form and resemblance thereof".

#### Today:

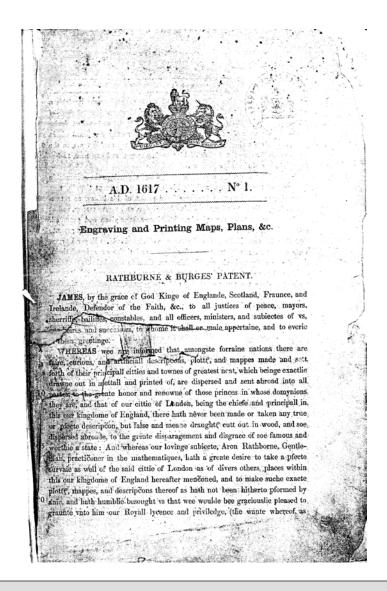
New to the world (Europe); up to 20 years of protection

Incentive to **innovate** (grant protection)
Incentive to **share knowledge** (publish the invention's details)

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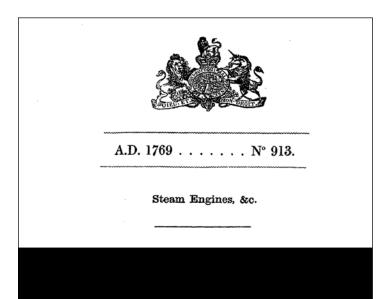
## An early English patent issued in 1617



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## GB patent No. 1769-913: Watt's improved steam engine



SPECIFICATION.

WATT'S

SE PRESENTS SHALL COME, I, JAMES Merchant, send greeting.

ent Majesty King George the Third, by His Seal of Great Britain, bearing date the Fifth ar of His said Majesty's reign, did give and s Watt, His special licence, full power, sole, the said James Watt, my exors, admors, y might, during the term of years therein end, throughout that part of His Majesty's I England, the Dominion of Wales, and Town so in His Majesty's Colonies and Plantations of of Lessening the Consumption of Steam and Said recited Letters Patent is contained a pro-Watt, by writing under my hand and seal, to the nature of the said Invention to be inrolled Chancery within four calendar months after efters Patent, as in and by the said Letters

TO ALL TO WHOM THE WATT, of Glasgow, in Scotland, WHEREAS His most Excel

WHEREAS HIS most Excel

Letters Patent under the Great

5 day of January, in the ninth ye
grant unto me, the said Jame
priviledge and authority, that I
and assigns, should and lawfull
expressed, use, exercise, and v

10 Kingdom of Great Britain called
of Berwick upon Tweed, and al
abroad, my "NEW INVENTED METE
FUEL IN FIRE ENGINES;" in which
viso obliging me, the said James

15 cause a particular description of
in His Majesties High Court of

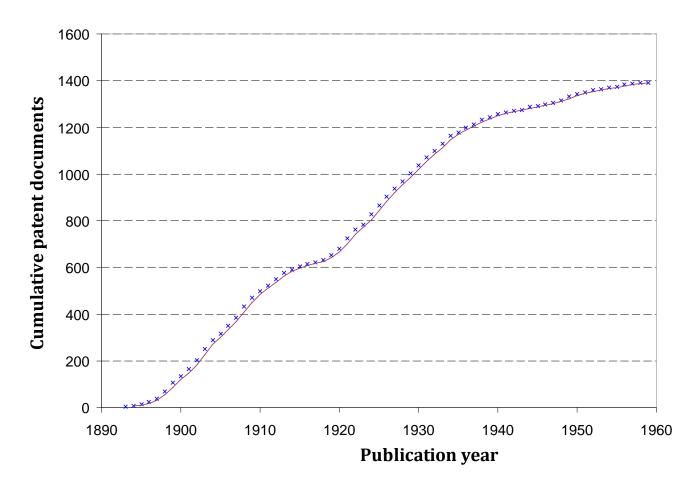
the date of the said recited L

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## The development of steam engine patents

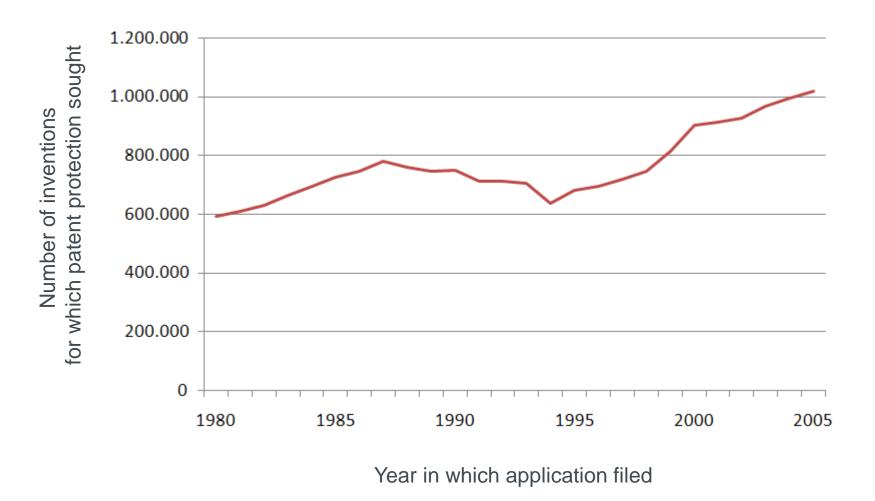
#### **Cumulative patent publications of steam engines**



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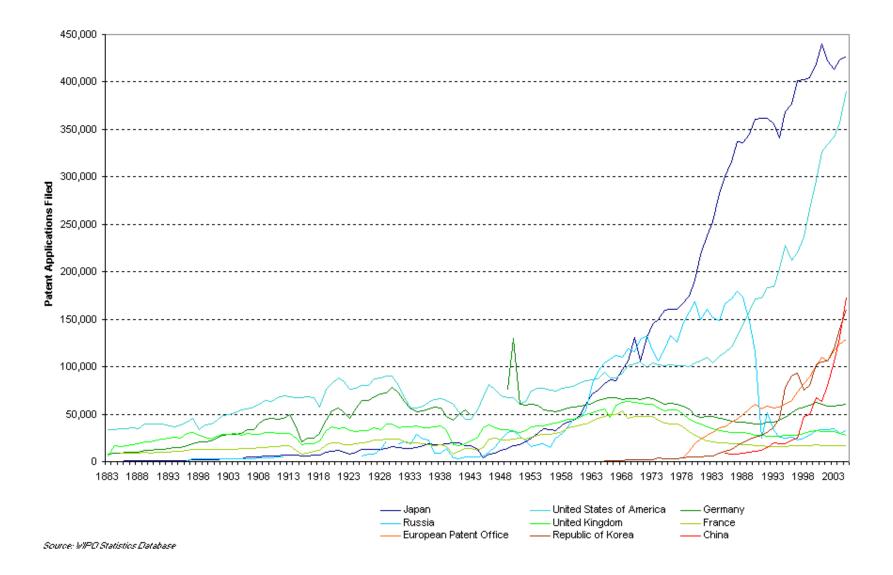
## Number of patent applications per year worldwide



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## Filing rates at selected patent offices



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## The "social contract" implicit in the patent system









... so that others can learn from it and improve upon it!

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### Rights conferred by the patent

- Prevent others from making, using, offering for sale, selling or importing infringing products in the country where the patent was granted
- Sell these rights or conclude licensing contracts
- For up to 20 years from the date of filing of the patent application

The patent does not grant the right to use the invention!

A patent search
is indispensable!!!

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### What does a patent look like?

- Bibliographic information
  - Inventor, proprietor, date of filing, technology class, etc.
- Abstract
  - Around 150 words as a search aid for other patent applications
- Description
  - Summary of prior art (i.e. the technology known to exist)
  - The problem that the invention is supposed to solve
  - An explanation and at least one way of carrying out the invention
- Claims
  - Define the extent of patent protection
- Drawings
  - Illustrate the claims and description

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11 Publication number:

0 201 184 B1

#### **EUROPEAN PATENT SPECIFICATION**

- (45) Date of publication of patent specification: 16.12.92 (51) Int. Cl.<sup>5</sup>: C12P 19/34, C12N 15/10, //C12Q1/68,C07H21/00
- 21) Application number: 86302299.2
- ② Date of filing: 27.03.86

Divisional application 92201226.5 filed on 27/03/86.

- (54) Process for amplifying nucleic acid sequences.
- Priority: 28.03.85 US 716975 25.10.85 US 791308
- Date of publication of application:17.12.86 Bulletin 86/46
- Publication of the grant of the patent: 16.12.92 Bulletin 92/51

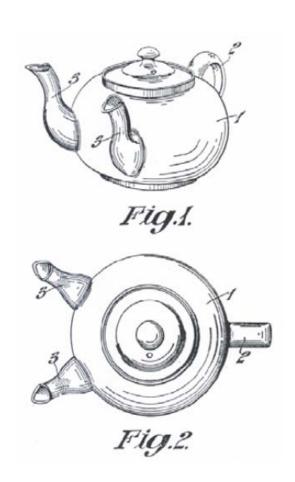
- Proprietor: F. HOFFMANN-LA ROCHE AG
  Postfach 3255
  CH-4002 Basel(CH)
- Inventor: Mullis, Kary Banks 447 Beloit Avenue Kensington California 94708(US)

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### Structure of the description

- Prior art
  - Teapot with one spout
- Drawback of prior art
  - Time-consuming
- Problem to solve
  - Reduce filling time
- Solution
  - Provide a second spout
- Advantage of the invention
  - The time needed to fill multiple cups is reduced



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### What can be patented at the European Patent Office?

Inventions that are...

- new to the world (no previous public notice)
- inventive (i.e. not an "obvious" solution)
- susceptible of industrial application

#### NOT:

- Mere ideas not reduced to practice
- Software as such
- (but algorithms that achieve technical results)
- Business methods
- Medical therapies, plant varieties, etc.
- ...

See Articles 52 and 53 EPC in <a href="http://www.epo.org/patents/law/legal-texts/epc.html">http://www.epo.org/patents/law/legal-texts/epc.html</a>

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#### What not to do when considering filing a patent application



No publication prior to filing
 e.g. no article, press release, conference
 presentation/poster/proceedings or blog entry



 No sale of products incorporating the invention prior to filing



 No lecture or presentation prior to filing except under a non-disclosure agreement (NDA)



- Seek professional advice soon!
- File before others do!

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### Where to apply for a patent

#### National patent offices

- National patent valid only in the country where it is granted
- Non-residents can also apply for a patent
- One year of "priority" for subsequent applications

#### European Patent Office

 A European patent is **equivalent to national patents** in the countries where it is granted (the applicant chooses the countries)

#### Via the Patent Cooperation Treaty

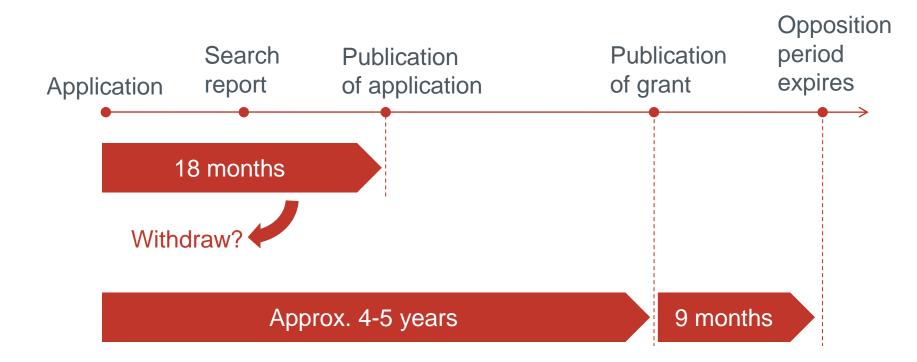
- Just one application for up to 141 countries
- After the initial application phase, the international application leads to multiple national patent examination procedures
- Decisions with cost implications can be delayed until 30-31 months after filing (e.g. choice of countries to file in)

There is no such thing as an international patent!

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## The patent procedure at the EPO



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### The PCT procedure

Possible prior patent application (priority)

PCT patent application

Publication
18 months after priority date

Applicant decides: preliminary examination?

No

22 months after priority date

Yes

Direct entry into national/regional phase

Preliminary examination

National phase: 30-31 months after first filing

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### Cost of a national patent application: Germany



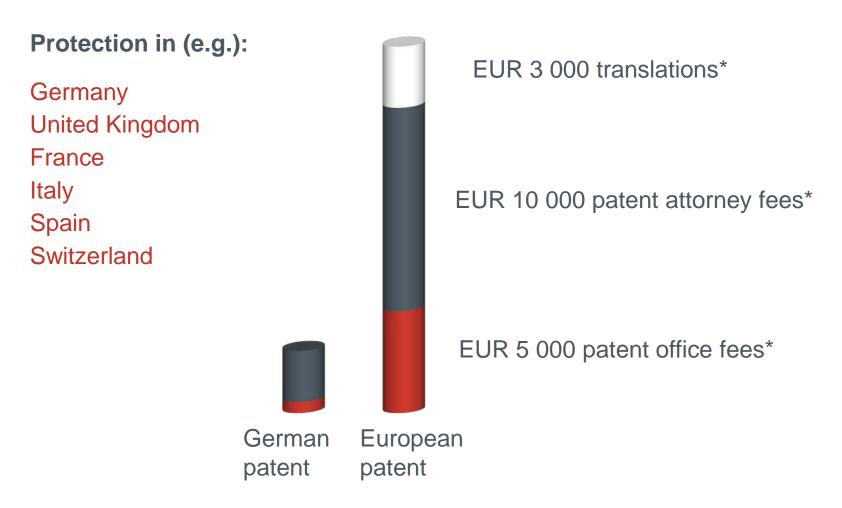
#### Total: EUR 1 700 - EUR 5 100

(depending on complexity of patent and extent of applicant's preparation!

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### Cost of a European patent up to grant



<sup>\*</sup> Estimated cost. Actual cost depends very much on the specifics of the individual case.

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### Advantages and disadvantages of patenting

#### **Advantages**

- Exclusivity enables investment and higher returns on investment
- Strong, enforceable legal right
- Makes invention tradable (licensing)

#### **Disadvantages**

- Reveals invention to competitors (after 18 months)
- Can be expensive
- Patent enforceable only after grant (this can take 4-5 years)

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### **Alternatives to patenting**

#### Information disclosure (publishing)

- Cheap
- Prevents others from patenting the same invention
- Does not offer exclusivity
- Reveals the invention to competitors

#### Secrecy (creating a trade secret)

- Cheap (but there is the cost of maintaining secrecy)
- Does not reveal the invention
- No protection against reverseengineering/duplication of invention
- Difficult to enforce
- "Secrets" often leak quite fast

#### Do nothing

No effort required

- Does not offer exclusivity
- Competitors will often learn details

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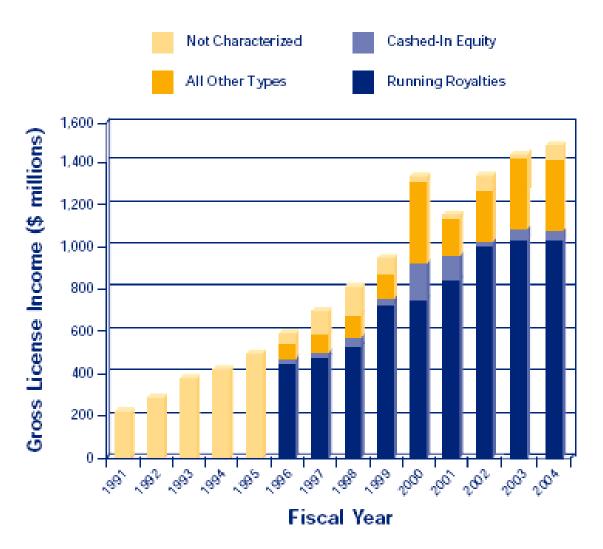
### How patents are used

- Protecting products and processes
  - Increasing turnover and profits
  - Attracting investors
- Licensing
- Cross-licensing
- Blocking competitors
- Building reputation
- •
- Not used

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### Licensing income of US universities

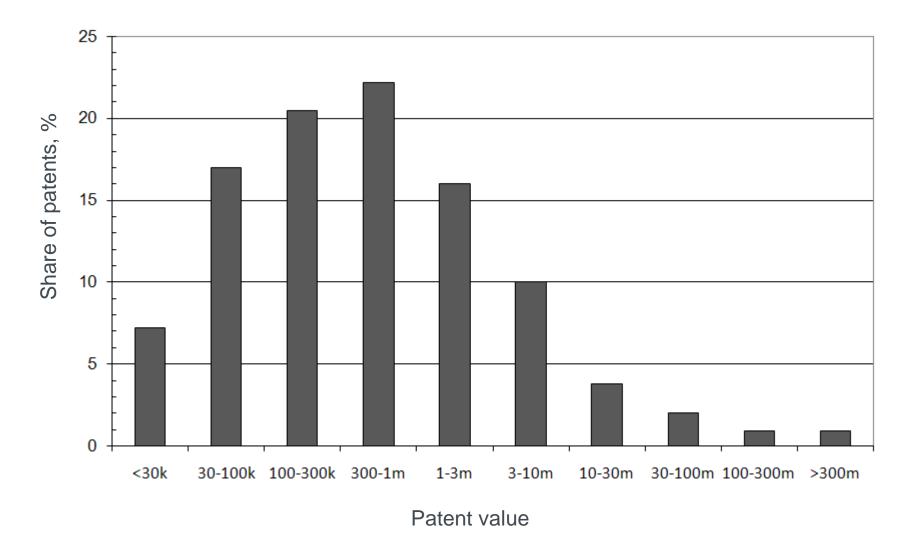


Source: AUTM US licensing survey 2004

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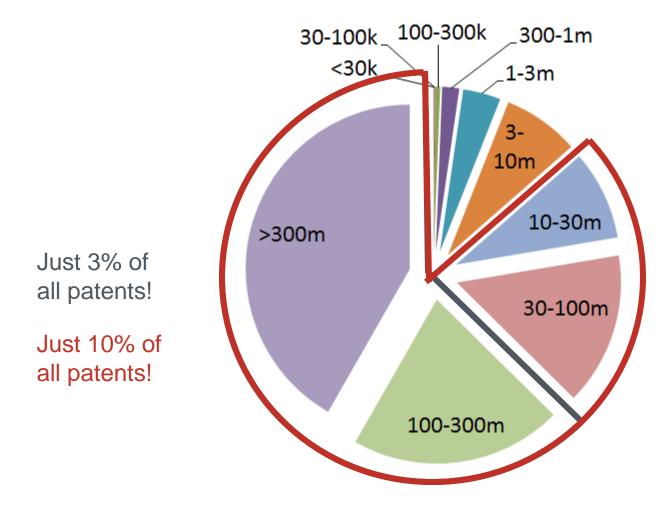
## The value of European patents



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## Share of patent value classes in total portfolio value



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### Patent management

#### Patent strategy

- Offensive/defensive
- Internationalisation
- Kind of exploitation: licensing or own use

#### Patent information

- Keep abreast of technology
- Avoid infringing patents
- Understand the competitive landscape

#### Communication

- Compile convincing evidence that your patents are valuable
- Inform investors and banks, clients and prospective employees

#### Maintenance

- Pay renewal fees, observe deadlines
- Strengthen important patents and get rid of ones with no value

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#### 25% of all R&D efforts ...

... are wasted each year on inventions that have already been invented.

Don't start your R&D until you have done a search!

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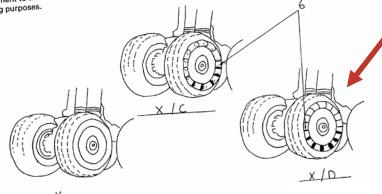


### GB-A-2365393

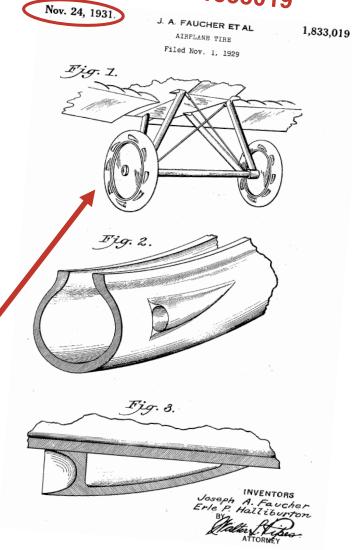
(12) UK Patent Application (19) GB (11) 2 365 393 (13) A (51) INT CL7 B64C 25/40 (21) Application No 0019361.5 (52) UK CL (Edition T) (22) Date of Filing 07.08.2000 **B7G** G8H (56) Documents Cited GB 2334925 A GB 2242401 A (71) Applicant(s) GB 2080217 A 153 Waller Road, New Cross, LONDON, SE14 5LX, Peter John Ginn GB 2193932 A GB 0516738 A GB 1407358 A US 3233849 A United Kingdom US 4040582 A (72) Inventor(s) Field of Search Peter John Ginn UK CL (Edition R ) B7G INT CL7 B64C 25/40 (74) Agent and/or Address for Service 153 Waller Road, New Cross, LONDON, SE14 5LX, United Kingdom (54) Abstract Title Rotating aircraft wheels prior to landing

(57) An aircraft tyre or wheel is provided with pockets or ridges 6, which catch the airflow past the wheel and cause the wheel to rotate. The pockets/ridges may be formed in the tyre or an additional member for cause the wheel to rotate. The pockets/huges may be romited in the tyre of an additional member for attachment to the wheel. Means may be provided for diverting air from a pocket into the wheel assembly for

cooling purposes.



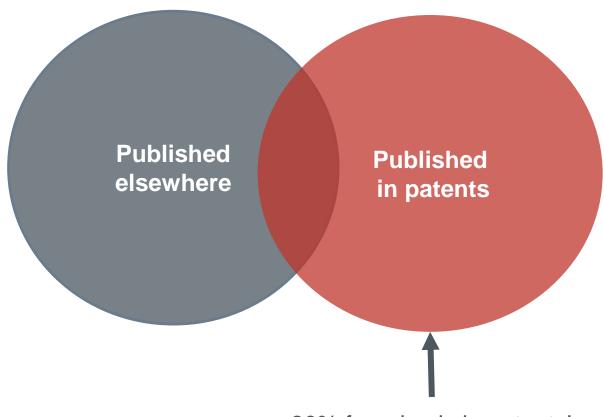




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### Much information only available in patents



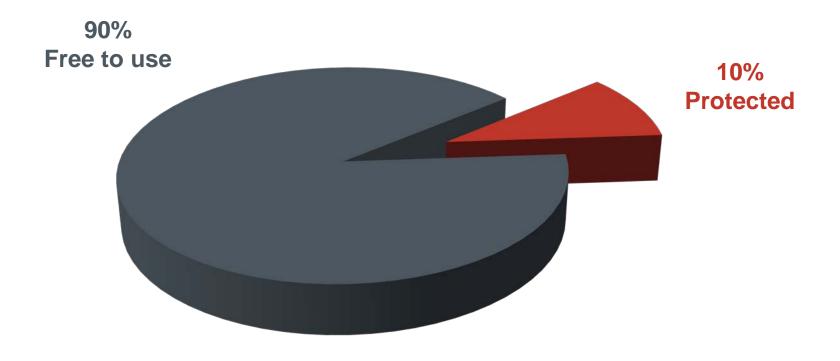
80% found only in patents!

Where do secretive competitors publish their R&D?

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## Solutions found in patent documents

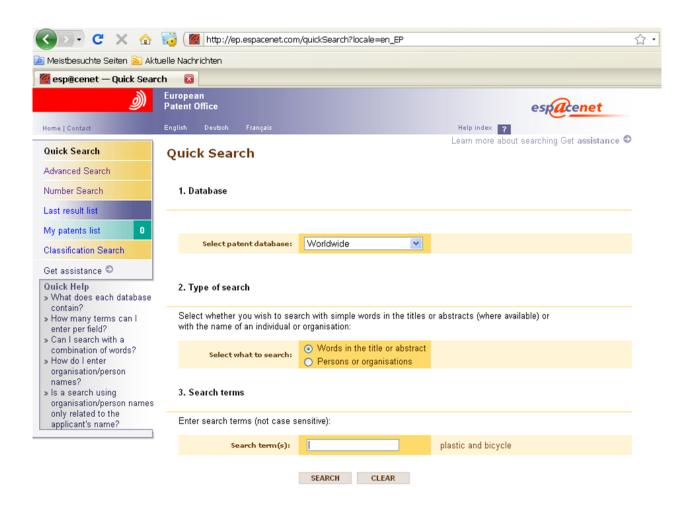


You can find many great solutions for free!

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### Searching for patents can be easy ...



Free worldwide patent information is available at http://ep.espacenet.com

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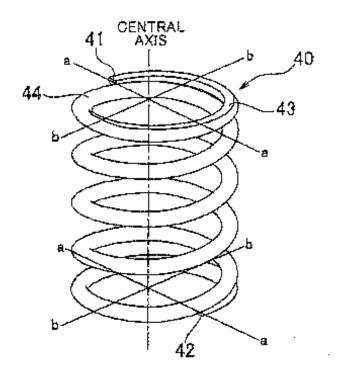


## ... but some basic knowledge is needed!

Beware of "naïve" keyword searches such as ...



"Energy storing means"



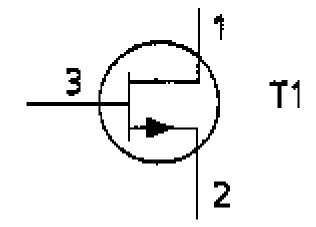
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This kind of "jargon" is often used to broaden the scope of the patent ...



"Semiconductor switching device with a control electrode"



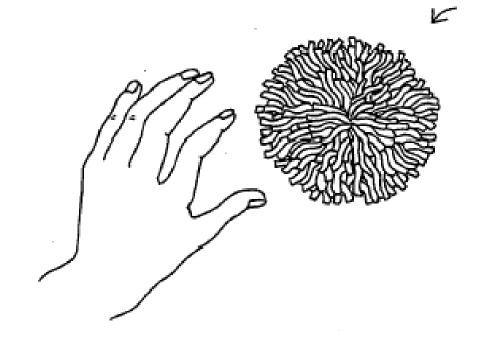
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Sometimes, the applicant simply doesn't want his patent to be found ...



"Spherical object with floppy filaments"



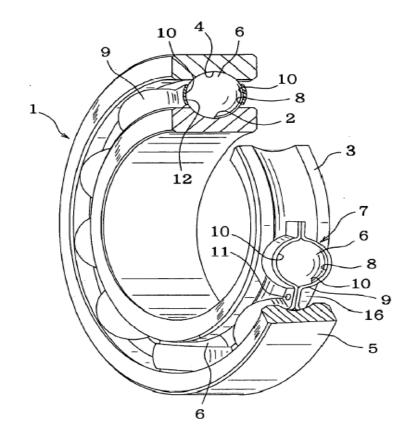
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Sometimes, the applicant simply doesn't want his patent to be found ...



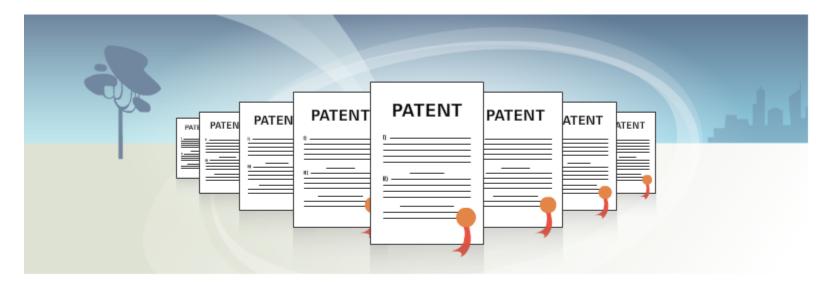
"A plurality of balls"



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### Find out how to search for patents!



Discover the World of Patent Information
Explore the landscape, and
Take the interactive **Patent Information Tour** 

www.epo.org/wbt/pi-tour www.epo.org/patents/learning/e-learning.html

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