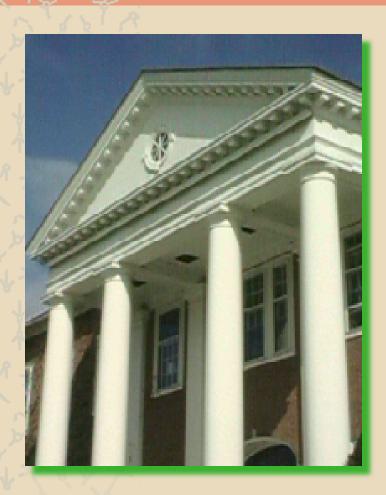
ABA-CLE "China - IP Issues of Olympic Proportions"

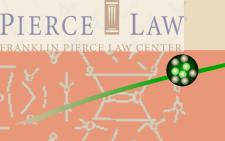




Franklin Pierce Law Center, Concord, New Hampshire, USA



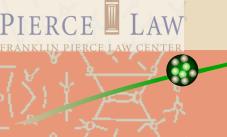
♦Manila



- **♦**Manila
- **⇔**Jakarta



- **♦** Manila
- **⇔**Jakarta
- **❖Nairobi**



- **♦** Manila
- **⇔**Jakarta
- **❖Nairobi**
- **&Lagos**



- **❖ Manila**
- **⇔**Jakarta
- **❖Nairobi**
- **♦Lagos**
- **&Beijing**



- **⋄**Manila
- **⇔**Jakarta
- **❖Nairobi**
- **&Lagos**
- **⇔Beijing (Equal Treatment??)**



CHINA, INC.

WHAT WE HAVE THAT THEY WANT • Capital



CHINA, INC.

WHAT WE HAVE THAT THEY WANT

- Capital
- Technology



CHINA, INC.

WHAT WE HAVE THAT THEY WANT

- Capital
- Technology
- Brands



U.S., INC.

WHAT THEY HAVE THAT AMERICAN FIRMS WANT

 Cheap but Educated Labor



U.S., INC.

WHAT THEY HAVE THAT AMERICAN FIRMS WANT

- Cheap but Educated Labor
- Local and abundant raw materials



U.S., INC.

WHAT THEY HAVE THAT AMERICAN FIRMS WANT

- Cheap but Educated Labor
- Local and abundant raw materials
- Manufacturing Capability



Chinese Legal System

Modern legal system categorically different from traditional system

"Legal Culture" unchanged



Chinese Legal System

Decisions by "courts" -- not by judges; Internal and external interference with decisions



Chinese Legal System

Problems of Judiciary Training Status Regionalism



"窃书不是偷"

"Stealing a Book is an Elegant Offense" Kong Yiji (Lu Xun)



"窃书不是偷"

"First Thing,
Let's Kill All
the Lawyers" Dick

the Butcher (Shakespeare, Henry VI Part 2, Act IV)



"Heaven is High and the Emperor is Far Away"



"The Authorities have their Policies and Those Below have their Counter-Policies"



"知己知彼百战不歹"

"If you know yourself and you know your opponent, A Hundred Wars--No Catastrophe" Art of War, Sunzi



"The Man from Song Tugs his Rice to Help It Grow"

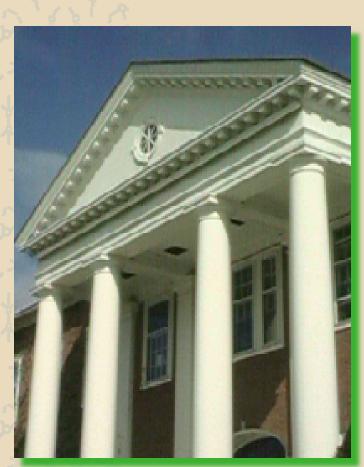


"入乡问俗"

"When you enter a place, ask its customs."

Confucius, Analects







June 23-July 20, 2003



谢谢!

