

Re: Request for DII EW Institutional
Patent Agreement

7. General description of past licensing activities of the Wisconsin Alumni Research Foundation for inventions originating within the institution:

a. Number of patents obtained during the past ten years -

1958 thru 1967 - 87 patents

b. Number of exclusive licenses issued - 13

1958 thru 1967 - license agreements - 10
option agreements - 3

c. Number of nonexclusive licenses issued - 74

1958 thru 1967 - license agreements - 52
option agreements - 10
licenses to U. S.
Government - 12

d. Estimated gross royalty income over past ten years -

1. Total royalty income for period
1958-1967 - \$6,439,936.11
2. Income received during the period
1958-1967 from patents granted and
licenses issued prior to 1958 - \$5,543,632.81
3. Income received during the period
1958-1967 from licenses granted
during the period - \$ 896,303.30
4. Income received on inventions which WARF
received under NIH determinations during
period 1958 thru 1967 -

<u>No. Inventions</u>	<u>Total Royalty Income</u>	<u>Total Expenses Including Staff Time</u>
4	0	\$55,264.00

e. A general description of royalties charged, including minimum and maximum royalty rates -

Royalties charged are reasonable and in line with standard practices in the art to which a particular invention pertains.

The rates reflect the type of license granted, i. e. exclusive or nonexclusive and range from 1% to 10% on a net selling price basis.

In some areas, where royalties are based on product weight or count, the royalties may amount to considerably less than 1% of the net selling price depending upon the value of a particular product in the market.

Royalty-free licenses have been granted in several instances to enable manufacturers and/or distributors of rare chemicals to make such chemical available in limited quantities for research purposes.