THE PENNSYLVANIA STATE UNIVERSITY

207 OLD MAIN BUILDING UNIVERSITY PARK, PENNSYLVANIA 16802

Vice President for Research and Graduate Studies

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October 2, 1979

Area Code 814 865-6332

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The Honorable Allen E. Ertel 1030 Longworth House Office Building Washington, DC 20515

Dear Congressman Ertel:

Our patent program is administered through this office, and I have followed with great interest the development of S414 and HR2414 revisions to Title 35 of the United States Code. On July 25 Dave Schuckers and I visited with Bob Hall to discuss HR 2414. As I indicated to Mr. Hall, we strongly endorse the main features of this legislation, but we feel that Section 204 should be revised before enactment. As agreed during our July 25 meeting, this letter is to provide specific recommended changes in Section 204. I wish to acknowledge the major help provided in preparing this material by Robert F. Custard, University Patent Counsel.

Recommendations

The attachment consists of a definition of "gross royalties" to be inserted on page 5, plus a mark-up of Section 204. The recommended changes (a) eliminate all negotiating and accounting problems related to the administration of this provision; and (b) provide the Government a small fixed share in all "gross royalties" and "after-tax" profits.

"Gross royalties" has been carefully defined so that a prospective licensee can fund the filing and prosecution of patent applications without having such funding classed as "royalties" thereby facilitating the critical element of advance limited funding of marginally valuable inventions, without which no technology transfer occurs.

We recommend a "small Government sharing" rather than having a threshold to pass, because the "threshold" might require the adoption of governmentally-approved accounting procedures. Further, this sharing would be on total royalty or sales in order to eliminate the extensive negotiation which would be entailed whenever multiple patent licenses are included in a single royalty payment; or when multiple patents result from one Federal funding; or when the Federally-funded portion is the minor portion of a multi-million dollar Federal funding. This latter point is especially important when the contractor/patentee may have contributed many years of effort and extensive investment prior to the Government supplying minor Federal funding. The Honorable Allen E. Ertel

October 2, 1979

We consider this approach superior to that presently embodied in Section 204 even though the Government may obtain "Return of Investment" exceeding the initial investment. Simplicity and uniformity are more desirable than procedures which entail protracted negotiation and separate administrative interpretation for each invention and by each funding agency. This seems particularly important, since one of the main justifications of this legislation is the elimination of the extreme variability in patent policies from one Federal agency to the next.

In summary, we are impressed with the substantial effort involved in the preparation and sponsorship of this legislation, and we endorse it as having the potential to enhance University/Industry technology transfer. It will be appreciated if you will consider the attachment which we feel contains desirable amendments to this legislation; and if you agree, forward it to the appropriate staff members for detailed consideration. If discussion of these suggestions would be helpful, please call me or Robert F. Custard, our University Patent Counsel (814-865-1765).

Your personal efforts on behalf of the University community are appreciated.

Sincepelv yours.

Kichard G. Cunningham Vice President for Research and Graduate Studies

RGC:hw

Attachment

cc: W. Marcy D. R. Schuckers R. F. Custard

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501(a) of the Internal Revenue Code (26 U.S.C. 501(a)).

"(J) THE TERM 'GROSS ROYALTIES' WHEN USED IN RELATION TO A 'SUBJECT INVENTION' MEANS ALL INCOME FROM THE LICENSING OF THE INVENTION, BUT SHALL EXCLUDE ADVANCES FROM PROSPECTIVE LICENSEES FOR THE DOCUMENTED EXPENDITURES FOR THE OBTAINING OF U. S. AND FOREIGN PATENTS UP TO AND INCLUDING THE GRANT OF THE PATENTS.

"SEC. 202. DISPOSITION OF RIGHTS.--(a) Each non-3 profit organization or small business firm may, within a rea-4 sonable time after disclosure as required by paragraph (c)(1)5 of this section elect to retain title to any subject invention: 6 7 Provided, however, That a funding agreement may provide 8 otherwise (i) when the subject invention is made under a con-9 tract for the operation of a Government-owned research or 10 production facility, or (ii) in exceptional circumstances when it is determined by the agency that restriction or elimination 11 12 of the right to retain title to any subject invention will better promote the policy and objectives of this chapter. The rights 13 of the nonprofit organization or small business firm shall be 14 15 subject to the provisions of paragraph (c) of this section and 16 the other provisions of this chapter.

"(b)(1) Any determination under (ii) of paragraph (a) of
this section shall be in writing and accompanied by a written
statement of facts justifying the determination. A copy of
each such determination and justification shall be sent to the
Comptroller General of the United States within thirty days

pected to take within a reasonable time, effective steps to achieve practical application of the subject invention in such field of use; or

4 "(b) that such action is necessary to alleviate
5 health or safety needs which are not reasonably satis6 fied by the contractor, assignee, or their licensees; or
7 "(c) that such action is necessary to meet require8 ments for public use specified by Federal regulations
9 and such requirements are not reasonably satisfied by
10 the contractor, assignee, or licensees; or

"(d) that such action is necessary because the
agreement required by section 205 has not been obtained or waived or because a licensee of the exclusive
right to use or sell any subject invention in the United
States is in breach of its agreement obtained pursuant
to section 205.

GOVERNMENT "SEC. 204. RETURN OF INVEST-17 MENT.--(a) If a nonprofit organization or small business firm 18 GROSS ROYALTIES 19 receives \$250,009 in after tax profits from the licensing of any subject invention, within a period of ten-years following-20 THE GOVERNMENT disclosure of the invention, 21 OF 3 PER CENTUM OF ALL SAID ROYALTIES. to a share, to be negotiated, of up to 50 per centum of all net 22 23 income during said period from licensing received by the con-24 trador above \$250,000: Provided, however, That in no event 25 shall the United States be entitled to an amount greater than-

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1 that portion of the Federal funding under the funding agree-2 ment-under which the subject-invention-was-made which was expended on activities related to the making of the invention. 3 "(b) In addition, if a nonprofit organization or small - 4 5 business firm SELLS after tax profits in excess of 6 \$2,000,000 on sales of products embodying or manufactured 7 by a process employing a subject invention, during a period-8 of ton years commoncing with commorcial exploitation of the 9 subject invention, the Government shall be entitled to a OF 1 PER CENTUM OF ALL SAID SALES AS LONG AS share, to be negotiated, of all additional income accruing 10 A VALID PATENT COVERS THE PRODUCT OR PROCESS. from such sales up to the amount of the portion of the Gov-11 12 ernment-funding-under-the-funding-agreement-under-whichthe invention was made which was expended on activities-13 related to the making of the invention less any amounts re-14 coived by the Government in accordance with paragraph (a). 15 16 of this soction 204. 17 -"(e) The Director of the Office of Federal-Procurement Policy is authorized and directed to revise the figures of 18 \$250,000 and \$2,000,000 in paragraphs (a) and (b) of this 19 20 section at least every three years in light of changes to the Consumer-Price Index-or-other indices which he considers-21 reasonable to use. 22

23 "SEC. 205. PREFERENCE FOR UNITED STATES INDUS24 TRY.—Notwithstanding any other provision of this chapter,
25 no small business firm or nonprofit organization which re-

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Enclosure 2

501(a) of the Internal Revenue Code (26 U.S.C. 501(a)).

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"(J) THE TERM 'GROSS ROYALTIES' WHEN USED IN RELATION TO A 'SUBJECT INVENTION' MEANS ALL INCOME FROM THE LICENSING OF THE INVENTION, BUT SHALL EXCLUDE: (1) ADVANCES FROM PROSPECTIVE LICENSEES FOR THE DOCUMENTED EXPENDITURES FOR THE OBTAINING OF U.S. AND FOREIGN PATENTS UP TO AND INCLUDING THE GRANT OF THE PATENTS; AND (2) DOCUMENTED EXPENDITURES FOR THE DEFENSE OF U.S. AND FOREIGN PATENTS,"

"SEC. 202. DISPOSITION OF RIGHTS .--- (a) Each non-3 4 profit organization or small business firm may, within a reasonable time after disclosure as required by paragraph (c)(1)5 of this section elect to retain title to any subject invention: 6 Provided, however, That a funding agreement may provide 7 8 otherwise (i) when the subject invention is made under a con-9 tract for the operation of a Government-owned research or 10 production facility, or (ii) in exceptional circumstances when it is determined by the agency that restriction or elimination 11 of the right to retain title to any subject invention will better 12 promote the policy and objectives of this chapter. The rights 13 of the nonprofit organization or small business firm shall be 14 subject to the provisions of paragraph (c) of this section and 15 the other provisions of this chapter. 16

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pected to take within a reasonable time, effective steps to achieve practical application of the subject invention in such field of use; or

"(b) that such action is necessary to alleviate health or safety needs which are not reasonably satis-5 6 fied by the contractor, assignce, or their licensees; or 7 "(c) that such action is necessary to meet requirements for public use specified by Federal regulations and such requirements are not reasonably satisfied by the contractor, assignee, or licensees; or

"(d) that such action is necessary because the 11 12agreement required by section 205 has not been ob-13 tained or waived or because a licensee of the exclusive right to use or sell any subject invention in the United 14 States is in breach of its agreement obtained pursuant 15 to section 205. 16

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3	-oxpended on activities related to the making of the invention.
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5	business firm SELLS after tax profits in excess of
6	\$2,000,000 on sales of products embodying or manufactured
7	by a process employing a subject invention, during a period-
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Enclosure (3)

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"(b) that such action is necessary to alleviate health or safety needs which are not reasonably satisfied by the contractor, assignee, or their licensees; or
"(c) that such action is necessary to meet requirements for public use specified by Federal regulations and such requirements are not reasonably satisfied by the contractor, assignee, or licensees; or

"(d) that such action is necessary because the agreement required by section 205 has not been obtained or waived or because a licensee of the exclusive right to use or sell any subject invention in the United States is in breach of its agreement obtained pursuant to section 205.

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