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October 17, 1978

Mr. Sidney P. Johnson
18 Northorn Road
Old Greenwich, Connecticut 06830

Dear Mr. Johnson:

Confirming our phone conversation of last week, I enclose some information about the Society of University Patent Administrators. You will note from the membership list that most of the major universities throughout the country are represented.

SUPA was organized in 1974 basically as a self-help organization to deal with the numerous patent problems that arise in the course of monitoring university research. Most of the members are involved in research administration and the handling of patents is a peripheral activity.

I attended an AMA program last September on the Finding, Screening and Appraising of New Products that was run by William Golomski. In the course of this program he asked me to describe SUPA and what we are trying to accomplish. I was pleased to do so because I feel that there is a need to establish better communications between the people doing research at the universities and the people in industry looking for new products. The universities cannot go into the business of exploiting an invention directly so their only outlet is by way of a license to an interested manufacturer.

My immediate reason for contacting you was to advise you of the existence of SUPA and of some of our interests.

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As I indicated by phone, if the information I have to offer might benefit your program, I shall be pleased to come to the AMA Center to make a presentation to your group.

Very truly yours,

Ray E. Snyder
Ray E. Snyder

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cc:Howard Bremer ✓
Mary Spores