

JUL 5 1978

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June 29, 1978

Mr. William O. Burke
Chairman
University Patent Committee
University of Georgia
Office of V.P. for Research
Athens, GA 30602

Dear Mr. Burke:

Norman Latker asked that I respond to your SUPA memo of April 28.

In the past two years, we have negotiated several license agreements on behalf of our client, Sloan-Kettering Institute, which, in my opinion, would not have been possible without the Institutional Patent Agreement Sloan-Kettering has with HEW.

In several instances, government supported research resulted in compounds which early testing indicated to be very promising. Sloan-Kettering has been able to get commitments from private industry to develop these compounds to commercial products in exchange for a limited exclusive license made possible by the IPA. Sloan-Kettering has received up-front money and will receive running royalties if the compounds are successful.

Commitments to undertake commercial development are significant and the dollar value should be taken into consideration when evaluating the effects of an IPA.

Mr. William O. Burke

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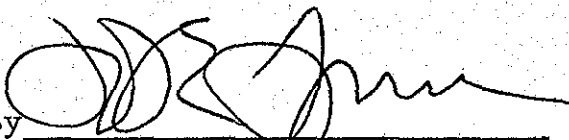
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Some of the agreements involve ongoing collaboration and deal with inventions not yet made within the context of the IPA.

Please let me know if I can furnish you with any additional information.

Very truly yours,

BURGESS, DINKLAGE & SPRUNG

By 
John E. Lynch

JEL/gw

cc: Mr. Norman Latker
Dr. C. Chester Stock