

November 7, 1979

Mr. George Stadler
Adelbert Hall
Case Western Reserve University
Cleveland, Ohio 44106

Dear George:

Enclosed you will find a letter, now over two years old, which I received from Larry Gilbert as stating his current position on blanket confidentiality agreements.

We have lately encountered a number of "screening" agreements which raise a number of questions from the university standpoint and we should consider these types of agreements in your "blanket" agreement review. One of the most workable agreements from the university standpoint and which appears to raise the fewest problems is that which Shell Development Company is using. A copy is enclosed for your information if you have not already seen it. Most of the other screening type of agreements which we have received should more clearly be termed license agreements, since although they deal with screening arrangements for new compounds, they also contain all of the standard boiler plate and royalty provisions which normally attach to a full licensing arrangement. If we can, as a body in SUPA, focus upon the kind of simple agreement Shell Development is using it would be to our collective advantage. It might be a good idea to contact a representative number of universities to see what their experience has been with screening type of arrangements looking toward a report on these at our annual meeting in February.

Best regards.

Very truly yours,

Howard W. Bremer
President

HWB:rw
Enc.

to
CPL
5/11/79