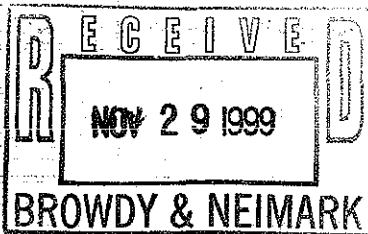


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Managing Intellectual Property™

TO: SHERIDAN NEIMARK

OF: BROWDY & NEIMARK

FAX: 001202 737 3528

FROM: Managing Intellectual Property

PHONE: +44 171 779 8081

FAX: +44 171 779 8934

RE: Emerging Markets Survey 2000
Number of pages: 3

Dear Sheridan Neimark ✓

Following the success of *Managing Intellectual Property's* three previous Emerging Markets Surveys, the year 2000 edition will be the biggest yet, covering 30 countries. It is sponsored by Questel Orbit, the leading IP information provider. The results will be published in March next year, but before that we need your help.

On the attached forms, I would be grateful if you would nominate the three firms that you think provide the best service in each country you have experience of. The survey will be divided into two categories: (1) Patents, and (2) Copyright and Trade marks.

Where applicable, it would be helpful if you could indicate law firms with an (L), and patent/trade mark agencies with an (A). Please fax your completed questionnaires to Emily Downes at +44 171 779 8934 by Friday 17th December.

All replies will be treated in the strictest confidence. Once the results have been collated, *MIP's* editorial team will contact the leading firms in each jurisdiction to compile a report on trends in IP practice. Everyone who replies will receive a complimentary copy of the magazine.

Your help in producing this popular and valuable survey is very much appreciated. If you have any questions, please do not hesitate to contact me. Thank you very much for your cooperation. I can be reached by phone (+44 171 779 8081), fax (+44 171 779 8934) or e-mail (edownes@euromoneyplc.com).

I look forward to hearing from you.

Yours sincerely,

Emily Downes, staff writer, *Managing Intellectual Property*



Patent Firms

Nominated by:..... Firm:.....

City:..... Country:.....

All information will be treated in confidence.

We are seeking nominations for firms doing patent work in the following countries. Please nominate up to three firms in each jurisdiction you have experience of. Where applicable, please identify agents with an (A) and law firms with an (L).

Country	First	Second	Third
Chile			
Colombia			
Cyprus			
Dominican Republic			
Ecuador			
Egypt			
Estonia			
India			
Indonesia			
Israel			
Korea			
Latvia			
Lithuania			
Malaysia			
Nigeria			
Pakistan			
Panama			
Peru			
Philippines			
Poland			
Romania			
Saudi Arabia			
Slovakia			
Taiwan			
Thailand			
Turkey			
United Arab Emirates			
Uruguay			
Venezuela			
Vietnam			

Please fax this form to Emily Downes, fax: +44 171 779 8934



Trade mark/Copyright Firms

Nominated by:..... Firm:.....

City:..... Country:.....

All information will be treated in confidence.

We are seeking nominations for firms doing trade mark and copyright work in the following countries. Please nominate up to three firms in each jurisdiction you have experience of. Where applicable, please identify agents with an (A) and law firms with an (L).

Country	First	Second	Third
Chile			
Colombia			
Cyprus			
Dominican Republic			
Ecuador			
Egypt			
Estonia			
India			
Indonesia			
Israel			
Korea			
Latvia			
Lithuania			
Malaysia			
Nigeria			
Pakistan			
Panama Republic			
Peru			
Philippines			
Poland			
Romania			
Saudi Arabia			
Slovakia			
Taiwan			
Thailand			
Turkey			
United Arab Emirates			
Uruguay			
Venezuela			
Vietnam			

Please fax this form to Emily Downes, fax: +44 171 779 8934