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THE JOHNS HOPKINS UNIVERSITY

BALTIMORE, MARYLAND 21218

May 2, 1989

OFFICE OF PATENT MANAGEMENT
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Norman Latker, Esq.
3515 Woodbine Street
Chevy Chase, Maryland 20015

Re: University Patent Group

Dear Norm:

As we have discussed, I feel that there is a need for university technology managers to meet periodically with their peers to discuss problems, solutions and matters of mutual interest. Toward that end, I am approaching technology managers at several mid-Atlantic research universities to invite them to become members of a group that would meet three or four times a year to discuss matters of mutual interest and to share experiences. I contemplate that member universities would host one day meetings on a rotating basis.

I would like to invite you to become a member of this group. Your knowledge and experience would be invaluable.

I look forward to learning of your level of interest in being a member of this group.

With personal regards.

Sincerely,

Edwin T. Yates, Ph.D.
Patent Management Officer

ETY/paa



THE JOHNS HOPKINS UNIVERSITY

BALTIMORE, MARYLAND 21218

September 14, 1989

OFFICE OF PATENT MANAGEMENT
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pending
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Re: University Patent Group

Dear Norm:

It was good talking with you again the other day. I'm delighted that you'll be able to attend our first meeting and that you have agreed to give a short talk on technology databases.

Pursuant to our recent telephone conversation, enclosed is a list of participating institutions with the names and addresses of the individuals representing these institutions. Also enclosed are a memo announcing the meeting, a meeting agenda, and directions to the University. I look forward to seeing you on November 15.

With personal regards.

Sincerely,

Ed

Edwin T. Yates, Ph.D.
Patent Management Officer

Enclosures

PROPOSED USET

UFC EVALUATION FORM

Appendix B

~~DRAFT 2002~~

Instructions: To be completed following review of the disclosure and initial discussion with TLO and Inventor.

UNIVERSITY

Title:

USET

UFC Number:

Brief Description:

Evaluation

1. Technical-Stage Of Development

	Check	Points
* Concept only, expensive/ difficult to reduce to practice	-----	2
* Concept only, reduction simple but not done	-----	4
* Proof of concept done, lab model only		
- little data collected	-----	6
- much data collected	-----	8
* Engineering product ready		
Prototype available	-----	10
		Points -----
		10

2. Technical-Time/Hurdles To Commercial Introduction

Time	Check	Hurdles	Check	Points
* 1 year	-----	3	Few	-----
* 2-3 years	-----	2	Many	-----
* Longer	-----	1		-----
				Points -----
				5

3. Technical-Inventor Support

	Check	Points
a. * Strong support for invention	-----	3
* Average support for invention	-----	2
* Weak support for invention	-----	1
b. * Aware of market	-----	2
* Not aware of market	-----	1
		Points -----
		5

4. Market Factors

	Check	Points
a. Market Interest		
* Mature Market competing products	-----	1
* Growth market, few competitors	-----	5
* Broad technology	-----	10
b. Early Income Potential		
* \$5 K or less	-----	1
* \$ 50 K or less	-----	5
* Over \$50 K	-----	10
		Points -----
		20

5. Intellectual Property Protection

Check

Points

- * Protection Available
- * Published, Bar Date
- * No Protection Available

10
5
Points 1
10

Literature Survey Done Y _____ N _____

University Patent Survey Done Y _____ N _____

6. Other Factors

Very Negative Negative Negative
Not Controllable \$ To Fix Minor

Legal Liabilities -----
Product Regulation -----
Safety -----
Environmental Impact -----
Other -----

Points -10 -5 -1

Points _____

7. Likelihood Of Success (Mark in line)

0 Poor 50 Good 100

Total Points _____

8. Proposed Marketing Strategy:

9. Comments: